

# Business Controller, Sales & Tendering, Renewables

*Do you thrive in complex financial landscapes and enjoy being the trusted advisor who ensures bids are both competitive and profitable? If yes, this is your opportunity to join a rapidly expanding business area at the heart of the energy transition.*

**Shape winning bids and influence strategic decisions.**

## Your position

As the Renewables business continues to scale, we are strengthening our Business Controlling team. In this role, you will be the key financial point of contact on some of the largest and most strategically important tenders submitted by Semco Maritime – at times reaching beyond the 100 million EUR mark. These tenders relate to the repair and maintenance of offshore windfarms, including turbines and offshore substations.

Business controlling in Sales & Tendering means combining financial expertise with commercial insight:

- Evaluating bid viability
- Assessing risks
- Ensuring profitability
- Supporting strategic decision-making
- Aligning offers with long-term business goals

You will collaborate closely with stakeholders across functions, projects, and countries—giving you a holistic view of the business and a unique platform for professional growth.

*“As a Business Controller in Sales & Tendering, you become the financial anchor point in some of our most important bids. It’s a role with real impact.”*

- *Business Controller, Sales & Tendering, Rune Grumsen*

## Your tasks & responsibilities

- Controlling calculations and documentation used for service offers
- Preparing approval material for senior management
- Financial and commercial analysis of contract terms
- Analysing actual project costs to improve cost calculations
- Providing administrative and analytical support to Sales and Tendering teams

Your place of work will be at our Global HQ located in Esbjerg, the hub of the Danish energy industry, right on the waterfront – views do not get any better than this. The position is full-time, and you can expect travel up to 15 days per year.

## Your profile

We imagine that you bring 3-5 years of experience from a similar financial or analytical role, and that you bring a curious mindset as well as great collaboration skills.

## Your qualifications

- Completed M.sc. or B.sc. within business administration, economics, finance, auditing or similar
- High proficiency in Excel
- Solid analytical and problem-solving skills
- Good understanding of financial theory
- Clear and precise written communication
- A structured, methodical approach to tasks

## Welcome to Semco Maritime

At Semco Maritime, we create change. For people. For projects. And for the global energy sector. With us, you will join a community of over 2,300 of the most dedicated thinkers and doers in the energy industry who are driving real change and making their own personal mark on the global energy landscape.

While everyone knows *why* the energy transition is vital, we are concerned with the journey. *How* to get there. By providing the answers needed to make change real. Because we believe that global energy ambitions can only be realized through hard work and clever pragmatic solutions. This is what we do. This is what we invite you to participate in.

Safety is at the core of everything we do, and we are committed to protecting our people, partners, and the planet as we work towards a sustainable energy future.

So yes, working for us will change the energy sector – and may well change you too.

Care to join the movement?

**Change. With us.**

*If you have any questions, you are more than welcome to contact  
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