

# Strategic Buyer

## Your Position

Semco Maritime is proud to be part of the consortium Danske Flådeskibe K/S –. With this strategic commitment, Semco Maritime strengthens its position as a key supplier to the Royal Danish Navy and reinforces Denmark's maritime industrial base.

As our new Strategic Buyer, you will play a central role in driving procurement excellence across these complex, high-profile defence and energy-related projects. You will help shape sourcing strategies, develop strong supplier partnerships, and deliver commercial impact in a dynamic and growing organization. Effective stakeholder management will require a considerable amount of travel.

## Your Tasks & Responsibilities

As Strategic Buyer, you'll work closely with internal stakeholders, suppliers, and strategic partners to support sourcing and supply chain activities across the full value chain – from early project planning to final delivery.

You'll be responsible for:

- Driving procurement planning and executing sourcing strategies for key categories
- Identifying, evaluating, and developing suppliers – ensuring quality, cost-efficiency, and reliable delivery
- Supporting commercial negotiations, including contract terms and performance agreements
- Contributing to process improvements across sourcing, logistics, and supplier collaboration
- Participating in cross-functional projects focused on supplier development and performance
- Preparing solid analyses and recommendations to support data-driven decisions
- Acting as a key point of contact for supplier qualification and performance follow-up

## What You Bring

You're structured, proactive, and solution-oriented – and you enjoy working in an environment where collaboration and execution go hand in hand.

We imagine you have:

- A few years of experience in procurement or supply chain – ideally within offshore, maritime, energy, or defence
- A solid grasp of strategic sourcing, negotiation, and supplier management
- Good stakeholder management skills and the ability to work across functions and seniority levels
- An analytical mindset and a hands-on approach to getting things done
- Fluency in both Danish and English – written and spoken

## Welcome to Semco Maritime

At Semco Maritime, we create change. For people. For projects. And for the global energy sector. With us, you will join a community of over 2000 of the most dedicated thinkers and doers in the energy industry who are driving real change and making their own personal mark on the global energy landscape.

While everyone knows why the energy transition is vital, we are concerned with the journey. How to get there. By providing the answers needed to make change real. Because we believe that global energy ambitions can only be realized through hard work and clever pragmatic solutions. This is what we do. This is what we invite you to participate in.

Safety is at the core of everything we do, and we are committed to protecting our people, partners, and the planet as we work towards a sustainable energy future.

So yes, working for us will change the energy sector – and may well change you too.

Care to join the movement?

**Change. With us.**