

Technical Liaison Manager

Are you a highly capable and culturally-aware Technical Liaison Manager interested in joining our team in Doha, Qatar?

Do you have strong communication skills and experience in executing telecom-related projects within the Oil & Gas sector?

Look no further!

Your Position

As a **Technical Liaison Manager**, you will be based in **Doha, Qatar**, with a primary focus on **project execution (70%)**, along with responsibilities in **cross-functional coordination (20%)** and **sales & business development support (10%)**.

Above all, your work will make a tangible impact on the global energy sector.

Your Tasks & Responsibilities

As a key point of contact for clients and internal teams, you will be responsible for ensuring seamless communication, timely project execution, and effective coordination across departments.

1. Project Execution Support (70%)

- Client Liaison:** Serve as the local representative for existing clients, ensuring clear communication and prompt resolution of technical issues.
- Technical Coordination:** Facilitate technical discussions between clients and internal teams to ensure project alignment.
- Project Oversight:** Monitor progress to ensure timely and within-scope delivery of all technical components.
- Documentation & Reporting:** Maintain detailed records of client interactions, project updates, and technical discussions.

Coordination Support (20%)

- Feedback Loop:** Collect and communicate client feedback to internal teams to enhance service quality.
- Cross-Departmental Collaboration:** Coordinate with sales, engineering, and project teams to ensure smooth project execution and client satisfaction.
- Cultural Sensitivity:** Demonstrate cultural awareness in client interactions to ensure respectful and effective communication.

Sales Support (10%)

- Relationship Management:** Build and maintain strong relationships with current and potential clients, including EPC contractors and Oil & Gas operators.
- Business Development Support:** Assist in identifying new business opportunities by understanding client needs and aligning them with company services.
- Market Intelligence:** Stay informed of industry trends in telecommunications and Oil & Gas to provide valuable insights to the team and clients.

Your Profile & Qualifications

To succeed in this position, we imagine that you to be:

- Excellent Communicator:** strong verbal and written communication skills to effectively

liaise with clients and internal teams.

- Proactive and Initiative-Taking: able to anticipates client needs and takes the initiative to address issues before they escalate.
- Problem Solver: Naturally think critically and creatively to resolve technical and relational challenges.
- Meticulous: Pays close attention to ensure accuracy in documentation and communication.
- Adaptable: Able to adjust to changing circumstances and client demands, with flexibility in approach and mindset.
- Culturally Sensitive: High level of cultural awareness and sensitivity, particularly important in a diverse environment like Qatar.
- Empathetic: Shows empathy and understanding towards client concerns, fostering trust and strong relationships.

Required Qualifications and skills:

- Bachelor's degree in **Electronics** or **IT Engineering** (Master's degree preferred).
- Experience in **Project Management** and tracking progress against project goals.
- Technical Knowledge:** Solid understanding of telecommunications systems and technologies, especially within the Oil & Gas sector.
- Relationship Building:** Ability to build lasting professional relationships with internal and external stakeholders.
- Negotiation Skills:** Capable of resolving conflicts and negotiating terms in a mutually beneficial manner.
- Organizational Skills:** Ability to manage multiple projects and clients simultaneously.
- Analytical Skills:** Able to interpret complex technical information and communicate it clearly.
- Business Acumen:** Understanding of business development processes and identifying growth opportunities.